





- 7:30 Registration Opens
- 7:30 to 8:15 The Lounge VIP Breakfast with Speakers
- 8:30 Main Hall Welcome Message from GJARA President Thomas Barkcozy
- 8:45 Main Hall Keynote Speaker John Miller "Question Behind the Question"
- 9:45 Expo Hall Doors Open
- 10:15 Breakout Sessions #1
  - Main Hall Marki Lemons-Ryhal "Six Figures in Twelve Months; Real Estate Planning & Tracking"
  - Room A Natalie Davis "The Power of Relationships: Building an Evergreen Business"
  - Room B Scott Peterson "What Do You DO?"
- 11:30 Main Hall Keynote Speaker Marki Lemons-Ryhal "Productivity Boost: 13 Ways to Use AI & ChatGPT in Real Estate"
- 12:30 Box Lunch Served and Please visit the Expo Hall
- 1:30 Breakout Sessions #2
  - Main Hall Marki Lemons-Ryhal "Instagram + AI for Real Estate Lead Generation"
  - Room A Natalie Davis "The Power of Relationships; Building an Evergreen Business"
  - Room B Rich Sands "Is the Sky Falling? 7 Antitrust Tips for your Business"
- 2:30 Breakout Sessions #3
  - Room A Scott Peterson "What do You DO?"
  - Room B Rich Sands "Marketing is So Freaking Easy, Why aren't You Doing It?"
- 4 to 6 The Lounge Afterparty

**GRAND JUNCTION CONVENTION CENTER** 159 MAIN ST, GRAND JUNCTION, CO 81501





## WESTERN SLOPE **REALTOR RALL** 2024 CONFERENCE Grand Junction Area



- 8:00 Registration Opens
- 8:00 Expo Hall doors open
- 8 to 9 The Lounge VIP Breakfast with Speakers
- **9:00** *Main Hall* Welcome Message from GJARA President Thomas Barkcozy
- 9:15- *Main Hall* Keynote Speaker Steve Murray "Real Estate Market Trends"
- 10:30 Breakout Sessions #4
  - *Room A* Debbie Holloway "Empowering Success: Insights from Leading Women in Real Estate"
  - Room B Reggie Rivers "High Parity: How to Compete when Everyone has the Same Tools"
- 11:30 Box Lunch Served and Please visit the Expo Hall
- 12:30- Main Hall Keynote Speaker Debbie Holloway "How to Build Rapport Quickly and Get to the YES!"
- 1:30 Main Hall Closing and Thank You to our Sponsors
- 2:00 Expo Hall Closes



GRAND JUNCTION CONVENTION CENTER 159 MAIN ST, GRAND JUNCTION, CO 81501